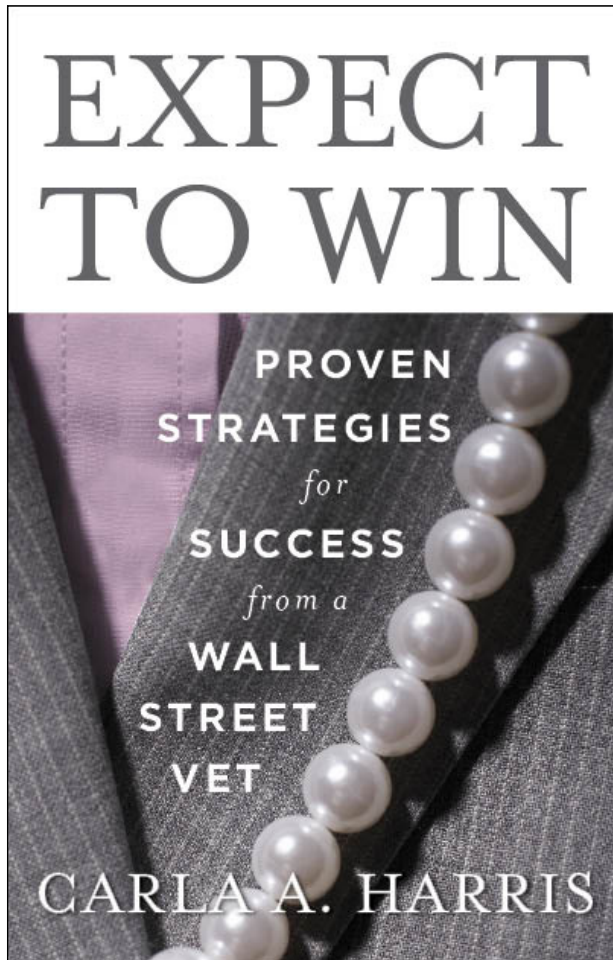


Career success strategies from one of Wall Street's most powerful women



ISBN 978-1-59463-051-4 U.S. \$24.95 / \$27.50 CAN.
On Sale 1/22/09

While climbing the corporate ladder on Wall Street, Carla A. Harris sought career advice from her mentors and superiors but found some of the counsel she received too general. As Carla's career advanced to executing high-profile IPOs and billion dollar transactions, she built her own "key survival tools," which she calls "pearls." She vowed that when people came to her for career advice, she would provide them with specific, play-by-play answers about what they needed to do to fulfill their true potential.

Each chapter in *Expect to Win* includes Carla's "pearls"—lessons that will give readers all the tools they need to navigate the day-to-day complexities of the workplace. *Expect to Win* is a must-read for anyone seeking battle-tested tools to triumph over common career challenges.

"*Expect to Win* is a book born of deep experience, hard-won insight and abiding faith—a guide for the purpose-driven and perplexed alike. I can't think of a book better suited to helping chart a sure path to success. If you are seeking professional instruction or personal inspiration, take my advice: put this book at the top of your reading list."

—Richard D. Parsons, Chair of the Board, Time Warner

"Easy to understand and quite actionable."

—Sharon S. Hall, Managing Partner of Spencer Stuart Executive Search Firm

"The 'key' to so many locks. Carla's insights are personable, powerful, and valuable."

—Terrie M. Williams, coauthor of *The Personal Touch*

CARLA A. HARRIS is a Managing Director at Morgan Stanley. She has been the recipient of many awards honoring business professionals including *Fortune* magazine's "50 Most Powerful Black Executives in America," *Essence* magazine's "50 Women Who Are Shaping the World," and *Black Enterprise's* "50 Most Powerful Women in Business." She lives in New Jersey.



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